

Suppliers in the spotlight

A round-up of the latest news and announcements from industry suppliers in the Middle East



Al Qahtani

prepares for KSA expansion

German and Chinese products purchased to aid transition into Saudi market

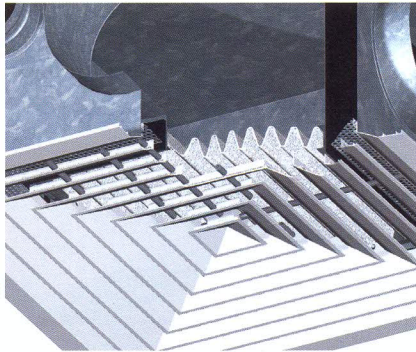
Abdel Hadi Abdullah Al Qahtani & Sons' Vehicle & Machinery Branch has introduced new products from Germany and China to progress its expansion in Saudi Arabia.

The German air-compression systems, manufactured by BOGE, include turbo and craftsman compressors, control systems, oil-injected screw compressors and oil-free piston and screw compressors.

According to the company's managing director Khaled El Shatoury (pictured), they were selected for BOGE's reputation to produce durable and easy-to-use products. The Chinese-made, material-lifting equipment is manufactured by Zowell and includes manual, electric, and semi-electric units capable of lifting up to 2.5 tons. The units will meet a "growing demand" for supplying warehouse lifting material. Speaking of Al Qahtani's ambitions, El Shatoury commented: "Our plans for expansion never stop, whether this expansion is in product range, manpower or infrastructure facilities. In the meantime, our plans include opening another branch in a major market in Saudi Arabia."

Details are not yet confirmed but the firm hopes to begin the process quarter one of 2011.

In July, he told *The Big Project* he was confident the huge budget for KSA projects would put developments on track in the country.



Aldes Middle East

launches diffuser to enhance IEQ

New product reduces the by-pass of air velocity using one diffuser

An energy-efficient air diffuser designed by Aldes Euro Register reduces maintenance and energy consumption by up to 40%, according to the company.

The new model, 'Combined', provides the saving by reducing the by-pass of air velocity; using one diffuser for both supply and exhaust. The noiseless diffuser is available in two designs; a four-way square diffuser or a multi-slot square diffuser.

Both can replace a typical 600 x 600 or 675 x 675mm suspended ceiling tile, or can be fixed to concrete tiles. The design also makes installation quicker and easier.

"The feedback from consultants at a recent Air Diffusion Seminar was good and they responded well to the design; a perfect comfort with a minimised visual impact on the ceiling.

"The new diffuser is a perfect solution for any architects, MEP consultants and MEP contractors," said Alexandre Benoit, strategic marketing manager for the company.



MAF Dalkia

awarded UAE mosques contract

Firm wins air-conditioning, plumbing and electro-mechanical maintenance tender

The Government of Abu Dhabi has awarded a three-year contract to MAF Dalkia for the maintenance of 412 mosques in the emirate.

The contract with the government's facilities-management division, Musanada, is the first of its kind and will cover air-conditioning, plumbing and electro-mechanical maintenance.

"Abu Dhabi is a key growth market for MAF Dalkia and such projects enable us to support members of the community through our services as well as the government," MAF Dalkia CEO Alexandre Mussallam commented.

"We have been able to deploy technically-sound solutions across all activity sectors and develop long-term partnerships with the private and public sectors. This contract is the latest example of our technical capabilities and market understanding providing a sustainable solution for our client."

MAF Dalkia claimed that in 2009 its operations reduced the level of CO₂ produced by six million tons.

Furthermore, the company has become a founding member of the Middle East Facility Management Association (MEFMA).

MAF Dalkia was established in 2002 as a joint-venture between Majid Al Futtaim, Middle East Leader in Shopping Malls, Professional and Financial services and Dalkia Group, European Leader in Energy services.

ARABPLAST 2011

25%

ANNUAL TRADE SHOW ARABPLAST HAS INCREASED DISPLAY SPACE BY 25% FOR ITS 2011 SHOW TAKING PLACE ON JANUARY 8-11, IN DUBAI